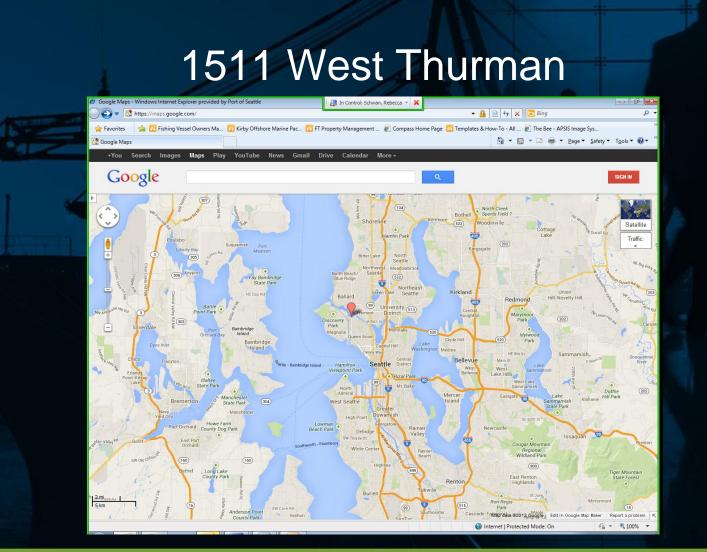


#### Revised 10/04/2013 Fishing Vessel Owners Marine Ways Lease October 8, 2013





TO BE





# Aerial of Fishermen's Terminal







### Aerial of Lease Premises





# Background

- First tenant of the Port of Seattle
- Marine vessel repair and dry dock operation established in 1919
- Water dependent commercial maritime tenant
- Provider of direct support to the commercial fishing industry
- Provider of living wage union jobs to dozens of highly skilled shipwrights, millwrights, machinists, welders and other skilled workers



# Market Conditions & Rate Setting

- Overview of Market
- Methodology

   Request for Proposal



### Terms of Lease

	Lease Proposal Response to RFP	Area
Office	\$10.00/sf/yr	2,800 sf
Warehouse	\$5.00/sf/yr	15,683 sf
Land/Yard	\$1.58/sf/yr	28,183 sf
Submerged Land	.22/sf/yr	136,138 sf



## **Other Business Terms**

- Term: 
   to
- Rent increase:
- Maintenance:
- Tenant improvements:
- Net Present Value:
- Broker fee:

10 years w/ two 5-year options renew at market rate
Annual CPI increase
No Port responsibilities
None
\$810 thousand
None



#### Original 1919 FVO Lease



THIS INDERTURE, made this thirtisth day of April, 1919, between FORT OF SEATTLE, a daily organized part district under the laws of the State of anahington, harainafter called the "Leepor", and FIGHING VENERIE WARRE MARINE WAYS, Inc., a corportion under the laws of the State of Tashington, having its principal place of suchers at Seattle, hereinafter called the "Lesne".

WITHESSETH:

That in consideration of the covenants and promises of the said lessee herein contained, the said lesser does now hereby lesse and desing unto the said lessee that part of the property of the lessor situated near its Salmon bay Book in the City of Santale, County of King, and State of Pessington, described as follows, to wit:

One One One		300-ton Marine Ways, 50-ton Marine Ways, Sort Walk along side of Fifteenth Avenue . Artice	Northurse
Swo One	(2) (1)	Bridge, Platforse, Counterfort.	NOT DIMEST
One One		Line of Floats between Ways,	
Also ter w	loc	the land upon which the same in structs	

soprimer with the land upon which the same is situated, and thick is shown in red on the situated blue print, for the tarm of five (5) years from the first day of May, 1919, to the thirtieth may of April. 1924, both days inclusive, at the monthly rent, papable in edvence, on the first day of each month, of Two Hangred Pollers (\$210.00) per wonth.

togeti

And the said lesses occanants and agrees that the sold lesses **XEXAMON** will furnish its and light, per or and valor, and vill keep the sold promises free from all claims and light matsoever, and will keep all the sold predimen and appurtenances in segued state of repair and condition as they now are, and at the expiration of the sold term, or any sound termination hereof, will restore the sold premises and every part thereof to the sold lessor in as good

state and condition as the same new are, damage by fire excepted.

It is further covenanted and agreed that said lesses will pay the said rent as hereinabove provided and will not use the said premises except for marine ways and for landings for boats and vessels and for marine shops and equipment for the repair of vessels, without the written consent of the lessor.

The lesses further covenants that owners of vessels who are not stockholders of said lesses shall at all times be accorded the use and service of said leased equipment and premises upon the same perms as its stockholders.

Said lesses further covenants and agrees that it will not assign this lease or sublet the said premises or any part thereof with out such written consent, and that in case of the breach of any covenant herein contained or in case the said lesses shall become insolvent or a receiver thereof shall be appointed, or there shall be any involuntary assignment of said lease be account of the seson.

IN WITNESS WHEREOF the parties hereto have executed these presents the day and year in these presents first above written.

-2-

PORT OF SEATTLE, 1. Shudettell Acting President.

FISHING VESSELS OWNERS MARINE WAYS, INC.,

Andrew OD offortune

or & G. Sandahon

· President

Secretary.



#### Original 1919 FVO Lease

